



STATEMENT OF QUALIFICATIONS

Delivering exceptional solar experiences



We drive total adoption of clean energy by designing, building, maintaining and advocating for solar so future generations inherit a healthy planet.

At left, San Francisco International Airport Long Term Parking

Sun Light & Power, providing exceptional customer experience since 1976.

Customers trust Sun Light & Power to deliver industry-leading quality and exceptional customer experience. After more than four decades in the industry and 3,000+ projects built throughout the state, we remain committed to helping California businesses and homeowners reduce their carbon footprint while saving money. We specialize in generating solar electricity (PV or photovoltaics), capturing solar thermal energy (hot water), and powering integrated applications such as energy storage, EV charging, heat pumps, and micro-grids.

80%

As a 100% Employee-Owned Company with over 40 years' experience, we:

- Know how to deliver quality
- Value partnerships we have built over time

Sun Light & Power History

In 1974, Gary Gerber, an engineering student at Cal Berkeley, attended one of the university's first lectures on solar thermal technology. Realizing its

80%

Business from loyal, repeat customers and referrals from their networks provides over 85% of our business. Together, we are building a better world through renewable, reliable solar power.

potential and importance, he began working with two other students to design and build solar thermal collectors. Gary and his partners used available materials including sheets of glass from sliding doors, neon lighting tubes painted black, and redwood frames. In 1976, Sun Light & Power was born.

Throughout the 70's and 80's the company weathered many economic changes and political upheavals that impacted the industry. To this day, Sun Light & Power is one of the oldest and longest-serving solar companies in the world. Gary, our Founder, is the President of Sun Light & Power while his wife, Barbara, serves on our Board of Directors as Secretary. Sun Light and Power is 100% employee owned.



Sun Light & Power is a Green Business

We have been a certified Alameda County Green Business since 2003, which means we meet a high standard of environmental performance. Piloted by the Alameda County Environmental Health Department, the program recognizes companies who help protect the environment.

We have an extensive list of green practices:

- We run our fleet of trucks on renewable diesel, also called "green" diesel
- Many of our employees bike to work or use public transportation
- Several of our employees drive electric or hybrid vehicles
- We choose suppliers with similar green philosophies and patronize local businesses whenever possible
- We reuse and recycle office materials, office waste and field waste



"Sun Light and Power is great to work with on any solar project. We have had the luxury of working with SLP since 2008 on ten different construction projects. These projects range from big to small and both photovoltaic and solar water systems. SLP will help in all phases of your project: design, cost analysis, value engineering, rebates, government incentives, conservative return on investment analysis, finance options, structural connection details and coordination, contracts, PG&E coordination and communication, electrical design review, shop drawings, complete submittal packages for review and approval, waterproofing coordination, scheduling, construction, as built drawings, warranty, operation manuals and maintenance manuals. SLP has competent employees to get you through the design and construction process, which can be complicated, plus if there are any issues, they are eager to resolve these issues quickly. SLP is our solar company and the only one we have worked with in the last eleven years. We have more projects coming up and we look forward to working with them in the future." – **Steve Cetrone, Oliver & Co. Architects**

Sun Light & Power offers

- Commercial Solar
- Carports and Canopies
- Solar + Storage
- Operations & Maintenance
- Residential Solar + Storage

We deliver

- Savings
- Resiliency
- Safety & Security
- Vehicle Electrification
- Building Electrification
- Reduced GHG (Green House Gas) Emissions
- High Efficiency & ZNE (Zero Net Energy) Buildings

Services

We are committed to providing quality service and a personal touch at every stage of your project. We provide a range of services such as conducting feasibility analysis, providing structural, electrical and mechanical consultation, and arranging smart financing. We offer high quality installations, and long-term maintenance contracts to extend the health and productivity of your system(s).

Feasibility Analysis/ Consulting

Every project begins with a thorough evaluation of your energy needs. Our Project Developers gather utility data, aerial imagery, and important details of your project to design systems that meet your energy production and budgetary requirements. We validate our shared goals by analyzing the installation location, technical aspects of the project, specific constraints, and then validate budgetary numbers in order to provide optimized solar solutions. Sun Light & Power also offers design consulting services for new construction and early-stage commercial projects.

Financing

Purchasing solar has never been easier. We offer a variety of financing options including several that negate upfront investment of capital: long-term lease agreements, and PPAs (Power Purchase Agreements).

Rebates & Interconnection

Accurate budgeting for solar installations requires a deep understanding of government rebates, tax credits

and utility interconnection agreements that can make solar energy much more affordable for businesses and homeowners alike. Our on-site experts will help you understand the available options and walk you through the paperwork so you can take full advantage of government and utility incentive programs.

Operations & Maintenance

Our technicians are qualified to repair any solar thermal or solar electric system, regardless of size or age. The services we offer include diagnostic inspections and corrective repairs, remote performance monitoring, preventative maintenance inspections, commissioning, and panel cleaning.



“Gary and his team at Sun Light & Power installed a fantastic system at our home in Walnut Creek, which has drastically reduced out energy bills. We have an almost 100-year-old, very energy inefficient home and the solar system installed by Sun Light & Power has made a huge difference in our comfort and peace of mind. Everyone we have had contact with at Sun Light & Power has been friendly, courteous and professional. I would recommend Sun Light & Power to anyone thinking about solar.” – Les Howard, Homeowner

Project Portfolio

1. San Francisco International Airport Long Term Parking, San Francisco

At nearly a megawatt of power, this 905kW system sits atop the newest parking deck at SFO. The greenhouse gas emissions offset by this system is equal to +/- 915 metric tons of CO2 annually, which is equivalent to the greenhouse gas emissions from 1,000,000 lbs. of coal, or the emissions from 194 passenger cars.

2. Primo Honda, San Carlos

The 494 LG (brand) solar panels atop this newly constructed auto dealership are expected to generate +/- 281,311 kWh (kilowatt hours) of electricity annually: enough to power 40 (average sized Bay Area) homes for an entire year. The environmental impact of this energy savings may also be compared to diverting 72.9 tons of landfill per year.

3. California College of the Arts, San Francisco

CCA believes that ecological innovation is a launch-pad for social change. That’s why they purchased two sustainable energy systems for their new student housing facility located in the SOMA district of San Francisco: a solar electric system that generates 61,950 watts of electricity, and a solar thermal system, comprised of 20 collectors, that provides domestic hot water.

4. SPCA, San Francisco

San Francisco’s SPCA (Society for the Prevention of Cruelty to Animals), is the west coast’s oldest U.S. animal welfare organization. The 567 kW DC solar PV system on their Mission Campus is composed of 1,850 panels, and their annual energy savings is proudly returned to this non-profit’s mission of helping animals in need.

“The San Francisco SPCA strives to be socially responsible in all business practices, and we chose to install solar panels to help decrease our carbon footprint. We were impressed with the high quality of work provided by Sun Light & Power; they strived to make the project simple and successful. The money that we’ll save on our energy bill will go directly back to our mission: helping animals in need.” – The San Francisco SPCA

“I contacted Sun Light and Power for some help understanding how the new PUC approved rate structure had changed my electric bill. The Service Manager looked at my bill and explained what was happening and never asked for a penny even though I offered to pay. My system was installed by a now defunct company in 2001. I had SL&P do a performance assessment. They found some relatively small issues with worn out parts. They explained the most cost-efficient way to correct the issues and did so for a very reasonable price. I strongly recommend SL&P.” – Eric Weaver, Homeowner

“I had the pleasure of working with SL & P on a couple of large projects, and I would enjoy the experience again any time. The engineers and technicians I worked with showed extreme professionalism, experience and reliability, everything a client loves to see.” – Bernard Keck, Sunseri Construction



5. Teamsters Local 70, Oakland, CA

This carport structure provides plenty of shade for vehicles as well as 82,880 watts of power, significantly reducing the Teamster's energy bills.

6. Valor Crossing, Dublin

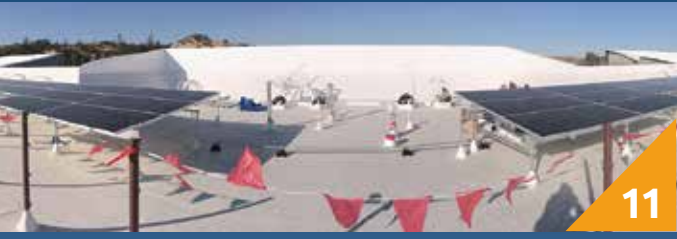
Valor Crossing in Dublin, CA, a 66-unit affordable housing facility near the West Dublin/Pleasanton BART station is targeted for U.S. veterans and their families. The building's PV system produces 42,240 watts of electricity while their solar thermal system, comprised of 30 solar thermal collectors, supplies domestic hot water to the development.

7. Aloft Hotel Dublin

Solar thermal collectors were added atop the Aloft Hotel during construction of this new, amenities-rich establishment. Adding solar power may provide significant financial savings when used with new construction loans such as the Green 504 Small Business Energy Loan Program.

8. Making Waves Academy, Richmond

Sun Light & Power Foreperson, Alex Israel, and Senior Project Developer, Eric Nyman, survey the site before its completion.



9. Clif Bar, Emeryville

The solar electric system atop the Clif Bar Headquarters in Emeryville, CA, faces the Golden Gate Bridge. Comprised of almost 2,000 modules and generating just over 800,000 kWh (kilowatt hours) per year, this rooftop beauty aligns perfectly with the culture, values, and history of Clif Bar.

10. Tenderloin Neighborhood Development Corporation, San Francisco

Seen are Ruchi Shah, Senior Sustainability Manager at Tenderloin Neighborhood Development Corporation, and Jesse Quay, Senior Project Developer with Sun Light & Power. They are pictured atop SOMA Family Apartments at 1166 Howard St. in San Francisco. Joining them is Claro Lesigues, Maintenance Lead at SOMA.

11. Rocky Hill Veterans Housing, Vacaville

This 20,400 kW PV system will provide approximately 29,500 kWh (kilowatt hours) of electricity in its first year of operation: enough to offset 2,354 gallons of gasoline, or greenhouse gas emissions from 51,143 miles driven by an average car. According to the EPA's greenhouse gas calculator, this amount of power would charge approximately 2,667,242 cell phones.

12. Lakeridge Athletic Club, El Sobrante

The Lakeridge Athletic Club in Sobrante, CA, benefits from energy savings produced by 180,930 watts of power generated by solar PV panels.

13. Eden Housing, El Cerrito

Hana Gardens Senior Apartments, a 63-unit development of affordable senior rental housing in El Cerrito, CA, is topped with solar PV panels and solar thermal collectors to help keep energy costs down for residents.

"Sun Light & Power were great to work with, and I highly recommend them. They were prompt, prepared a thorough, fair estimate, and completed all the work on time and on budget. They kept us updated on what was going on and carefully explained all the improvements they made to the system. We'll absolutely use them again in the future." – Mike Earhart

"I love this company. They did a photovoltaic project that has provided power for Christ the King Lutheran Church in Fremont for many years. This company was totally there for us when we needed them. If you are considering any project this company can do, I wholeheartedly recommend you use them." – Warren Nielsen, Christ the King Lutheran Church

"With extremely limited resources available to provide quality affordable housing, it is critical to work with companies that are committed to provide the highest quality product. Sun Light & Power has proven time and again to be such a company. Eden has contracted with SLP to provide photovoltaic and solar thermal systems for at least 14 properties in the past decade alone. On every project, SLP worked closely with our architects and general contractors to make sure the systems were designed and installed in the most efficient and cost-effective manner. These systems have substantially reduced our annual gas and electricity operating costs. When it comes to solar, SLP is our first choice." – Woody Karp, Project Developer – Eden Housing Inc.



THE CHANGE

As one of California's first Benefit Corporations and as a certified B-Corporation, we believe in using the power of business as a force for good. We are a mission-driven, employee-owned organization focused on benefiting multiple stakeholders: our community, our people, our planet and our stockholders.

We value meeting the high standards required to achieve these designations. We understand as members of a shared community, we are dependent upon one another and thus responsible for each other and future generations.

Certified



Corporation



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